

The SENATE COMMITTEE ON SMALL BUSINESS & ENTREPRENEURSHIP, held before Janice P. LaFleur, Certified Court Reporter, at the Lafayette Public Library South Auditorium, 6101 Johnston Street, Lafayette, Louisiana, on the 8th day June, 2015, beginning at 11:33 a.m.

APPEARANCES:

SENATOR DAVID VITTER

CONGRESSMAN CHARLES BOUSTANY

MR. DAVID KIM, Witness

MR. TERRY BAUGH, Witness

MR. KAM MOVASSAGHI, Witness

MS. MISSY ROGERS, Witness

GENERAL AUDIENCE MEMBERS

1 FIELD HEARING

2 "Relieving Traffic Congestion and Increasing Small
3 Business Growth by Improving Our Roads and Bridges
4 at the State and Local Level"

5 SENATOR VITTER:

6 Today you will hear from Mr. David Kim, the
7 Associate Administrator for Policy and
8 Governmental Affairs for the Federal Highway
9 Administration, U. S. Department of
10 Transportation.

11 David spent five years with the Los Angeles
12 Metropolitan Transportation Authority as Deputy
13 Executive Director. In this capacity, he led
14 their Federal relations and issues on behalf of
15 one of the largest transportation providers in
16 the country. Thank you very much for joining
17 us, David. Even more importantly, thanks for
18 your work. We will turn over to you for your
19 five minutes of testimony and then we will have
20 an exchange after that, but welcome.

21 MR. KIM:

22 Thank you very much, Chairman Vitter and
23 Congressman Boustany. It is wonderful to be
24 here. I really appreciate the invitation to
25 join you today. This is my second time in

1 Louisiana, the first time in Lafayette, and it
2 is terrific to be here and to feel the warm
3 welcome. It's just wonderful to be here.

4 This is a very important hearing Chairman
5 Vitter. I really appreciate your leadership in
6 organizing the hearing. It is a very timely
7 and important topic, and that is the Federal
8 Government's role in making sure that we have
9 proper investment in infrastructure. At USDOT
10 and the Federal Highway Administration, it is
11 our view that we need to do so much more to
12 invest in our infrastructure and not simply
13 hold the line, and I will add that if we hold
14 the line, projects like I-49 South will be very
15 challenging to complete in a timely manner.
16 States and localities need the certainty of a
17 multi-year Federal program to move the ball
18 forward in terms of improving overall capacity
19 and quality, and also to keep people in terms
20 of work, building and repairing the nation's
21 roads and bridges.

22 The President has laid out his vision for
23 surface transportation through a piece of
24 legislation called the Grow America Act, which
25 was formally transmitted to Congress several

1 months ago. It calls for robust funding, over
2 a six year period, across all modes of
3 transportation. I will add that on the
4 highway, bridge and roadside, it is Three
5 Hundred and Seventeen (317,000,000,000) Billion
6 over six years. That is a thirty percent (30%)
7 increase over the current program called MAP
8 21. We believe it's a proposal that makes an
9 important contribution to the re-authorization
10 dialogue currently under way on Capitol Hill,
11 and we're very eager to work closely with this
12 Committee, Mr. Chairman, as well as others,
13 including the Ways and Means Committee to
14 develop a long-term plan that enables all
15 levels of government to address our current and
16 future transportation challenges in a
17 meaningful and thoughtful way.

18 Mr. Chairman and Congressman, the American
19 people and Louisianians are paying a very high
20 price as a result of inadequate structured
21 investment. Sixty-five (65%) percent of our
22 roads are in less than good condition, and
23 twenty-five (25%) percent of our bridges need
24 significant repair, or cannot handle current
25 traffic demands. This is an economic issue as

1 well as a safety issue. Congested roadway are
2 also another result of under-investment.
3 American businesses pay an estimated Twenty-
4 Seven Billion (27,000,000,000) a year in extra
5 freight transportation costs, increasing
6 shipping delays and raising prices on everyday
7 products for American families; and, to put
8 this into perspective, right here in Louisiana
9 travelers in New Orleans spend over Nineteen
10 Million (19,000,000) hours in congestion delays
11 annually, and purchase an extra Nine Point Four
12 Million (9.4) gallons of fuel, resulting in a
13 cost of Four Hundred and Forty-One Million
14 (441,000,000). In Baton Rouge, travelers spend
15 over Seventeen Million (17,000,000) hours in
16 congestion delays, and purchase an extra Ten
17 Point Two (10.2) million gallons of fuel,
18 resulting in a cost of Four Hundred and Twenty-
19 Four Million (424,000,000). We do not have the
20 statistics for Lafayette, but I would venture
21 to guess they are not far behind that of Baton
22 Rouge and New Orleans.

23 On top of that, variation in travel time
24 from day to day impacts not only commuters, but
25 it's also a major concern for large and small

1 companies in all areas of the economy. The
2 time that we spend on congested roads,
3 especially when it's unexpected, can lead to
4 missed job opportunities and lost income for
5 those who depend on reliable transportation
6 network to ship products, provide services, and
7 get to work.

8 So, what can we do about this right now?
9 At FHWA, we have a number of activities and
10 tools available to help states and cities and
11 parishes, address congestion, in both urban and
12 rural areas. We are launching a performance
13 management approach to support the national
14 goals of reducing congestion and improving
15 system reliability. We are also encouraging
16 state and local governments to adopt a variety
17 of operational strategies and I'd like to
18 mention just a few of them right here. There
19 is something called Advanced Transportation
20 Demand Management, which includes public
21 transportation and non-motorized travel
22 solutions. There's also Corridor Management,
23 which includes efficient coordinated use of
24 roads and transit services. We also have
25 Freight Management and Operations for efficient

1 movement of goods, managed lanes, work zone
2 mobility, roadworker management, and management
3 of arterial streets including traffic signal
4 timing making sure that the signals are
5 properly timed.

6 These are important strategies that can be
7 deployed right now in the type of mobility
8 challenges here in Lafayette and throughout the
9 State of Louisiana. We can change or provide
10 best practices and pure changes to help the
11 state and local agencies reduce congestion and
12 improve system reliability. In addition, we
13 are heavily focused on modernizing the way in
14 which projects are delivered, and we are
15 pushing technology and process innovations to
16 make sure that we get the most value for every
17 dollar. This is a very important priority of
18 the Federal Highway Administration. It's
19 called Every Day Counts, or EDC, and this is
20 all about delivering projects better, faster,
21 smarter and cheaper.

22 I am very happy to report that Louisiana is
23 actively using several of EDC initiatives to
24 save time and money, as well as improving
25 safety and reducing congestion. For example,

1 there's something called Traffic Incident
2 Measurement Training, or TIM Training for
3 short, for first responders and this is being
4 widely used throughout Louisiana. This is
5 really important because traffic incidents
6 account for twenty-five percent (25%) of
7 traffic delays. You all see it yourself when
8 you are traveling on the roads. When there's
9 an accident, that's going to tie up traffic in
10 a very big way, and not only do traffic
11 accidents result in delays, they put
12 responders' lives at risk and drivers' lives at
13 risk. And so this TIM Training is focused on
14 response strategies that would protect motorist
15 and responders, while minimizing the impact on
16 traffic flow. I also want to mention that
17 Colonel Michael Edmonson, the Superintendent of
18 the Louisiana State Police, is a huge champion
19 of the TIM Training, and he is a driving force
20 in terms of making sure that Louisiana first
21 responders are properly trained, and he's done
22 this not just in Louisiana, but throughout the
23 country, and he is one of the reasons why
24 Louisiana is Number Two in the nation when it
25 comes to the percentage of first responders who

1 have received TIM Training.

2 Another major EDC initiative that has been
3 heavily embraced by DOTD here is something
4 called warm mixed asphalt. The State is
5 benefiting tremendously from the use of warm
6 mixed asphalt. Everything from reduced paving
7 expenses, and extended paving season, and
8 better working conditions for construction
9 workers by reducing their exposure to fuel
10 emissions and fumes. It's also worth
11 mentioning that DOTD is constructing the
12 marine, shell and creek bridges in Vermilion
13 Parish, and they are doing this using a method
14 called Geosynthetic Reinforced Soil-Integrated
15 Bridge System. It's a very technical term, but
16 it's a technology that has a potential to
17 complete bridges in weeks instead of months,
18 especially as this method becomes mainstream
19 nationally.

20 And so, these are just a few examples of
21 how Louisiana is using EDC innovations
22 effectively in order to improve the way in
23 which products are delivered. And so, Mr.
24 Chairman, I will simply conclude by saying that
25 the transportation challenges here in Louisiana

1 and around the country are clear. We all see
2 them every day. You all see them every day,
3 but through the next re-authorization bill, we
4 have a golden opportunity to make a meaningful
5 difference in terms of making robust
6 investments that will improve mobility, reduce
7 congestion, bolster safety, and upgrade quality
8 of life for the American public and for
9 Louisianians. So, I really appreciate the
10 opportunity to be with you today, and I'd be
11 happy to answer any of the questions.

12 SENATOR VITTER:

13 Thank you, David, very much. Thanks for
14 being here and for your work, and I'll turn over
15 to Charles to kick this off.

16 CONGRESSMAN BOUSTANY:

17 Thanks, David. Just a couple of questions.
18 First of all, thank you for coming, and welcome
19 to Lafayette. I hope you had a good meal or
20 two while you were here.

21 MR. KIM:

22 Yes, indeed. I did.

23 CONGRESSMAN BOUSTANY:

24 This community is a very welcoming
25 community, so we are glad you are here today.

1 You got a pretty good snapshot in the
2 discussion that occurred just a little while
3 ago about I-49. Its importance, no doubt, is
4 already on your radar screen, and you heard
5 locally how important this is. What can we do?
6 How can we get this to completion? Obviously
7 we got to get a five or six year bill revenue
8 stream in place to do it, but from your
9 position how do you see this as a priority for
10 this area, but also beyond the immediate area
11 nationally. How do you see this as a national
12 problem?

13 MR. KIM:

14 Right. Thanks for your question,
15 Congressman. I-49, we recognize the importance
16 of the corridor and the project. The cost to
17 complete I-49 from Lafayette to New Orleans is
18 Five Billion (\$5,000,000,000) Dollars. That is
19 beyond the means of any local government;
20 state, local, federal to pay for, and so I
21 think Senator Vitter outlined the proper
22 strategies in terms of looking at it piece by
23 piece, different segments, looking at the
24 public/private partnerships, innovative
25 financing involving the private sector,

1 identifying this as an energy corridor in the
2 next re-authorization bill. There are a lot of
3 ways to do this. It's going to take a little
4 bit of time, but at the very bottom of all of
5 this is making sure that we have a robust re-
6 authorization bill, and as I mentioned in the
7 testimony, if we hold the line at current MAP
8 21 spending levels, this project is going to
9 have a very difficult time to get there, but I
10 think it's going to take a multi-prong strategy
11 along the lines of what the Senator has
12 outlined.

13 CONGRESSMAN BOUSTANY:

14 From your position, do you favor having the
15 special designations, you know highway of
16 national significance, energy corridor, and so
17 forth, recognizing the importance of getting
18 this project done?

19 MR. KIM:

20 In the Grow America Act, which I mentioned
21 and which we transmitted to Capitol Hill, one
22 of the features of Grow America is a very
23 robust multi-mobile freight investment program,
24 and there's no question that I-49 South is an
25 important freight corridor in Louisiana and

1 throughout the country, and for the first time,
2 if this provision is enacted into law, there
3 would be a separate stand alone dedicated way
4 to pay for important freight investments like
5 I-49 South. We would propose Eighteen Billion
6 (\$18,000,000,000) Dollars over six years for
7 freight projects around the country. Half of
8 that would come to states in the form of
9 formula dollars, and the other half would come
10 in the form of competitive grants, and so
11 having this kind of separate stand along
12 freight investment program would be a very
13 important step forward to help pay for I-49
14 South.

15 CONGRESSMAN BOUSTANY:

16 One last question, you mentioned a few
17 things about trade. I know the President has
18 prioritized trade, expanding exports as a means
19 to grow the U.S. economy and create jobs. I
20 threw a few statistics out there about the
21 importance of this area in meeting those goals.
22 Interestingly the Wall Street Journal article,
23 when it ranked districts in terms of exports,
24 this district ranked eighth out of four hundred
25 and thirty-five (435), yet petroleum products

1 and export of petroleum products was excluded.
2 That's a whole new area that we are looking at
3 developing, whether it's liquified natural gas,
4 more refined products, and potentially even
5 crude oil exports. If that's added in, this
6 area of the country, right here in South
7 Louisiana, is going to skyrocket, I think to
8 maybe the top exporting district, and so can
9 you put into perspective the importance of
10 surface transportation and having it in place
11 to meet those needs of working along with our
12 sea ports and so forth from your standpoint?

13 MR. KIM:

14 It is absolutely important that trade-
15 related infrastructure can play a huge role in
16 making sure that products made in Louisiana and
17 exported around the world can get to market,
18 and so I-49 South, and yet the other project
19 and that I don't think has been mentioned is
20 Louisiana Highway 1, in the southern part of
21 the state, which as we all know goes down to
22 all of the producers and manufacturers.

23 CONGRESSMAN BOUSTANY:

24 Right.

25 MR. KIM:

1 Louisiana Highway 1 received a TIFIA loan,
2 that's what it's called. It is a Federal loan.
3 It received it several years ago, but it's a
4 low interest loan to help pay for important
5 investments like Louisiana Highway 1, and so
6 trade related infrastructure absolutely is
7 important and we have to fully slide a laser
8 beam on that.

9 CONGRESSMAN BOUSTANY:

10 David, one last followup. You mentioned
11 some of the innovations to try to compress the
12 time line to getting these projects done.
13 Could you elaborate just a little bit more on
14 this. I mean, obviously many of us are
15 frustrated with both elected officials,
16 federal, state and local, as well as concerned
17 citizens about the time that it takes to get
18 these projects done once the money has been
19 allocated.

20 MR. KIM:

21 Right. We are focused heavily on efforts
22 within Federal Highway to use innovations and
23 innovative practices and technologies and
24 materials to shorten the time it takes to
25 deliver projects. That is really important,

1 and on the environmental permitting side, same
2 thing. We are focused on making sure that
3 concurrent reviews take place, so for example
4 if you have a bridge project it sometimes
5 requires approvals from not just the Federal
6 Highway Administration, but from the U.S. Coast
7 Guard, from the Corps of Engineers, from Fish
8 and Wildlife Service, from other Federal
9 Agencies that have to give permits under
10 Federal law. So we are focused on making sure
11 that these reviews take place at the same time.
12 It's called concurrent review as opposed to
13 sequential, which is one agency at a time which
14 could take years and years and years, so that
15 is a practice that is being institutionalized
16 right now. We have several tools to make sure
17 that our Federal Agency partners in other parts
18 of the government do this in a concurrent
19 manner so as to save time and make sure that we
20 can deliver projects faster.

21 CONGRESSMAN BOUSTANY:

22 Thank you very much. Thanks, David.

23 SENATOR VITTER:

24 Yeah, David. Thank you again for your
25 testimony. I just have one question, and I'm

1 glad you mentioned freight. As you know, the
2 last big highway bill required the Department
3 of Transportation to develop a National Freight
4 Network to identify that, and it listed
5 criteria, and a bunch of those criteria are
6 related to energy and multi-modal and other
7 things, really point to aspects of I-49 South
8 and yet in the draft National Primary Freight
9 Network that was released October, 2013, I-49
10 South is not part of that, and I just don't get
11 it because so many of those factors are at
12 issue. Can you explain why it is not part of
13 that draft network, number one; and can you
14 commit to revisiting that and looking at the
15 metrics and the factors that Congress laid out?

16 MR. KIM:

17 Thanks for your question, Senator. This
18 was a very challenging exercise to come up with
19 a draft Primary Freight Network, and it turns
20 out that twenty-five (25) miles of U.S. 90,
21 from Lafayette to St. Martin Parish, that small
22 part of U.S. 90 was included in the draft
23 Primary Freight Network, and also ten miles of
24 I-49 near Shreveport were also included, but
25 the challenge was in the statute, in MAP 21, we

1 were limited to twenty-seven thousand (27,000)
2 miles of highway, and so that posed significant
3 limitations on our ability to include as many
4 highway segments as we could in the Primary
5 Freight Network, but having said that I will
6 tell you that we are now engaged in an effort
7 to develop a Multi-Modal Freight Network, not
8 just highway but all modes of transportation,
9 rail as well. Our plan right now is to
10 incorporate all aspects, all interstate
11 highways, into the Multi-Modal Freight Network,
12 and assuming we do that, that means all of I-49
13 would be incorporated into this Multi-Modal
14 Freight Network.

15 SENATOR VITTER:

16 Well, great. I'm going to follow up with
17 you on that, but I'd also like for you to look
18 at I-49 in the context of the MAP-21 Freight
19 Network as well because it's fine to identify
20 twenty (20) miles or whatever you said in or
21 around St. Martin Parish, but that's not going
22 to get freight to where it needs to go from
23 ports to the heart of the country if we're just
24 focused on twenty (20) miles alone, and
25 obviously it needs to connect to the whole

1 system.

2 MR. KIM:

3 You have to understand that we will be
4 happy to followup with you.

5 SENATOR VITTER:

6 Great. Thank you very much for your
7 testimony, and I appreciate it. I'm now going
8 to invite our other witnesses to come up. Our
9 second panel of witnesses, and I'm going to go
10 ahead and begin introducing them as they come
11 up to save time. We are very honored to have
12 four distinguished witnesses. Terry Baugh is
13 the Chief Financial Officer of D&J Construction
14 Company and Executive Vice President of
15 Ouachita Terminals, located in West Monroe,
16 Louisiana. Over his twenty-five (25) year
17 career with D&J, he has become well-versed in
18 many transportation and infrastructure related
19 topics.

20 Dr. Kam Movassaghi is recently retired from
21 the Presidency of Fenstermaker, a consulting
22 civil engineering firm headquartered in
23 Lafayette. During his ten year tenure the firm
24 experienced one hundred (100%) percent growth.
25 He's also former Secretary of the Louisiana

1 Department of Transportation and Development
2 where he was responsible for implementing a
3 Five Billion (\$5,000,000,000) Dollar ten-year
4 program to expedite construction of five
5 hundred (500) miles of new highways and two
6 Mississippi River bridges.

7 Don Hargroder is the owner of Courtesy
8 Automotive which he founded. Since founding
9 the company, he has expanded his business to
10 over ten dealerships across five parishes, so
11 Don understands, and lives every day, the
12 business impact aspect of this entire
13 transportation issue.

14 And last, but certainly not least, Missy
15 Rogers is the President of Noble Plastics where
16 she has served as President for over fifteen
17 (15) years. She is tasked with the creation of
18 a manufacturing and design business providing
19 jobs to thirty-two (32) individuals servicing
20 clients in defense, energy, consumer goods,
21 automotive and the medical fields.

22 So thanks to all of you for being here. We
23 really do appreciate it, and we will move from
24 Terry on down the table and as y'all know, you
25 have five minutes each for testimony, and then

1 Charles and I will followup with questions and
2 discussions. Thank you very much for being
3 here. Terry?

4 MR. BAUGH:

5 Chairman Vitter, Congressman Boustany,
6 thank you for the opportunity. The story of
7 the current state of infrastructure across
8 America is a pretty embarrassing one. To
9 support that statement, there's an extensive
10 body of undisputed proof, and while I'm tempted
11 to spend time laying out the case of need for
12 investment into our surface transportation
13 infrastructure, I believe the case was made
14 clearly by you in your opening presentation,
15 Chairman Vitter. I'll just give some summary
16 bits of information.

17 Our surface transportation infrastructure,
18 including inland waterways, has been given the
19 following grades by the American Society of
20 Civil Engineers or ASCE in it's 2013 report
21 card for infrastructure, roads, D; the bridges,
22 C+; and inland waterways, D-. Since Louisiana
23 is such a rural state as a whole, taking a
24 quick look at our rural areas specifically, the
25 Road Improvement Program, or TRIP, reports that

1 fifteen (15%) percent of our major rural roads
2 in America are in poor condition, while ten
3 (10%) percent of our rural bridges are
4 functionally obsolete.

5 A very telling statement of impact by Bob
6 Stallman, the President of American Farm Bureau
7 is, America's rural transportation network
8 plays a key role in the success and quality of
9 the life of U.S. farmers and ranchers.

10 Deteriorated and deficient rural roads and
11 bridges are hindering our nation's agricultural
12 goods from reaching markets at home and abroad.

13 As America has been moving backward, other
14 countries have been leapfrogging forward in the
15 development of their infrastructure systems,
16 and we cannot remain globally competitive with
17 the annual investment differentials between us
18 and our international competitors.

19 There is great cost in money and time to
20 households and large and small business across
21 our great country. The area that I believe
22 could be most impactful on American society,
23 including small businesses, is the issue of
24 congestion. We all have so many things taking
25 place in our lives that time is the most

1 precious of all commodities to each of us.
2 Congestion eats our time on a personal level,
3 but also has substantial impact on the way our
4 small businesses have to account for time.
5 It's estimated that in 2010, six hundred thirty
6 million (630,000,000) vehicle hours traveled
7 were lost due to congestion, and under current
8 investment trends, that number is expected to
9 triple to one point (1.8) billion hours by
10 2020.

11 An area of keen interest to me is the
12 inland waterway system composed of over twelve
13 thousand (12,000) miles of inland and
14 intracoastal waterways, and about two hundred
15 and forty (240) lock chambers, over five
16 hundred and sixty-six (566) million tons travel
17 the inland system each year. According to
18 information provided in their report failure to
19 act, the economic impact of the current
20 investment trends in air ports, inland
21 waterways and marine ports, a total of ninety
22 percent (90%) of our locks and dams on the U.S.
23 inland waterways system experience some type of
24 unscheduled delay in 2009.

25 The U.S. economy relies on low

1 transportation costs for its exports to offset
2 higher wage levels and cost of production when
3 compared with its competitors. Greater costs
4 to export goods will affect the nation's
5 ability to compete in global markets for goods
6 produced in the U.S. In addition, higher costs
7 will be incurred for imports, which will
8 increase costs of materials to businesses,
9 thereby increasing costs of production and for
10 consumer products sold to households, which
11 eventually erodes our disposable income.

12 It's necessary for our Federal Government
13 to find ways to assist states in meeting those
14 needs because of the over arching national
15 interests that are involved. Historically,
16 Federal investment policy has been determined
17 through long term infrastructure legislation,
18 typically five to six years as we've discussed
19 earlier, and this allows for proper
20 coordination and planning, both at the Federal
21 level and between the Federal and State
22 agencies. It allows the states to make long
23 term plans and set priorities by knowing the
24 funding levels, but also the policy that will
25 be in place in the foreseeable future.

1 The approach repeated short term extensions
2 since 2009, save the passage of MAP 21, has
3 left state and local governments and
4 contractors in a paralyzing situation for a
5 number of years now. States cannot plan and
6 prioritize projects in an efficient and
7 consistent manner, especially long term, multi-
8 year projects like the ones we've been
9 discussing today. Contractors are hesitant to
10 make significantly needed capital investment
11 for fear of crippling reductions in the coming
12 levels of work. MAP 21, however, did include
13 several substantive positives brought about
14 through the policy issues addressed.

15 As we've already discussed, in my opinion
16 the area with great promise of direct positive
17 impact on small business is the focus in MAP 21
18 on the freight transportation network.
19 Although it's yet to be fully implemented, the
20 freight program will accomplish good things on
21 behalf of businesses. It includes the
22 establishment of a National Freight Network,
23 along with the development of the National
24 Freight Strategic Plan and the designation of
25 freight corridors across the country. From my

1 unique perspective, I can see this has the
2 potential to really move the country forward in
3 terms of the efficient and timely
4 transportation of freight which is clearly
5 crucial to our small business interest. I
6 would hope, as we advance new Federal
7 transportation policy, many of these
8 improvements are continued and refined to bring
9 even more benefits to small businesses across
10 the country, including providing more focus on
11 the connectivity of inter-mobile systems and
12 increasing investment in our inland waterways
13 systems.

14 So, what is the answer to these needs? I
15 think much of the solution lies in our approach
16 overall. As a broad stroke I would initially
17 offer three key solutions that were put forth
18 in the ASCE report mentioned earlier. Number
19 one, we have to increase leadership in
20 infrastructure renewal; number two, we have to
21 promote sustainability and resilience, and
22 number three, we have to develop and fund plans
23 to maintain and enhance America's
24 infrastructure.

25 First our country needs a bold champion

1 with a singular focus on improving
2 transportation infrastructure in America.
3 There's great need for an absolute and
4 unrelenting focus that's fueled by passion and
5 combined with willpower and the determination
6 to bring varying interests in the political
7 parties together to address the great gaping
8 problems that we've outlined above.

9 Secondly, there needs to be a multifaceted
10 approach to the furtherance of transportation
11 infrastructure. Two major divisions must be
12 sustainability and maintenance and enhancement
13 and capacity increase. We have to maintain and
14 preserve the infrastructure that's in place
15 otherwise the cost to replace will only go up
16 over time, but at the same time, we must
17 address the issue of constructing new roads and
18 bridges.

19 Congestion has a negative impact on the
20 environment, on the quality of life and family,
21 and on the productivity of businesses with a
22 relative greater impact on small businesses and
23 entrepreneurs, and finally, funding must be
24 addressed. Yes, we can eliminate waste and we
25 can squeeze efficiencies from the system as we

1 are doing now and that's crucial. We have to
2 restore the trust of the paying public, but
3 those approaches will not be adequate to
4 address the truly gargantuan problem that's
5 building across the U.S. We must have the
6 resolve to address the current funding
7 mechanisms and to find more appropriate and
8 innovative approaches to the problem for the
9 future.

10 Just to dive into the weeds on a couple of
11 issues, it is very important that Federal
12 infrastructure investment should further the
13 national interests and benefit citizens across
14 the country in equal fashion. For this to
15 happen, individual states need great autonomy
16 in the investment of Federally allocated
17 infrastructure investment. This autonomy
18 should include variable pavement design,
19 specific program selection within the National
20 Highway System for Highways, optional transit
21 investment versus modes of individual
22 transportation, and project operational
23 specifications and innovative options for
24 providing matching public or private funds.

25 We are a great nation because of our

1 diversity and each state and region experiences
2 different infrastructure needs and design
3 requirements based on population, demographics,
4 climate and geology, and flexibility is needed
5 in order to address these appropriately.
6 Interstate freight movement is certainly a
7 national concern and we've had significant
8 discussion about that earlier, but I do believe
9 it's something that needs to be continued and
10 further refined in order to move freight into--
11 throughout and into our inland system.

12 Our inland waterways needs to be an
13 important part of that, including the benefits
14 that are addressed there which reduces highway
15 congestion, improves the environment and
16 increases highway safety, decreases the wear
17 and tear on highways and the mitigation of
18 current shortage of drivers in the trucking
19 sector.

20 While we must increase the motor fuels tax
21 initially, I think long term that's not the
22 answer to our problem. So believing we'll
23 never be able to chase down the growing needs
24 in our system was what would prove to be never
25 ending increases in the fuels tax, I offer the

1 option of the Federal sales tax on motor
2 vehicles. This is an area that I have explored
3 and I think could be a viable option for
4 funding in the future for these reasons. It
5 eliminates the privacy concerns regarding
6 vehicle miles traveled approached to funding.
7 It's truly tied to usage of the system so it
8 becomes a user fee, much like the fuels tax has
9 historically been. In a general way it ties
10 the impact on the system to the fees paid and
11 that larger, heavier, more expensive vehicles
12 tend to cause greater wear on the system than
13 lighter, less impactful, less expensive
14 vehicles. It gives individuals a significant
15 amount of control over the amount they pay in
16 that each individual can chose the price range
17 of the vehicle they purchase. It's not
18 regressive, and it importantly covers advances
19 in variety of power options; electric vehicles,
20 natural gas vehicle, and vehicles powered in
21 ways that we cannot currently project.

22 So in summary, I believe that following
23 comment from a recent editorial by
24 Representative Charles Rangel makes the point.
25 He says, our public investment in essentials

1 such as roads is lower today than it ever has
2 been in the past fifty (50) years, about ten
3 (10%) percent of what we allocated in the
4 1960's. We must make certain that America
5 remains a leader on the world stage, and this
6 will happen when we take the necessary time and
7 money to advance our transportation system
8 which is an investment in our people and the
9 future of America. I'd like to thank you,
10 Chairman Vitter, for the opportunity to provide
11 that testimony.

12 SENATOR VITTER:

13 Thank you very much, Terry. And now, we'll
14 go to Dr. Kam Movassaghi. Thank you, Kam.

15 DR. MOVASSAGHI:

16 Thank you, Senator. Thank you, Congressman
17 Boustany. Thank you for the opportunity to be
18 here. I'm a civil engineer, and I've spent
19 most of my time in public service, in academia
20 and in private practice. And many of you know
21 that I have been a promoter and supporter of
22 I-49 for many years. Let me say today, I have
23 heard more commitment about building this road
24 than I've ever heard before, and I do mean that
25 very, very seriously. Next slide.

1 I'm here to talk about the important role
2 that an efficient transportation system can
3 play in stimulating economic growth, especially
4 as it relates to day-to-day operation of small
5 businesses. Next slide.

6 I live in South Louisiana, an area that is
7 a major producer of oil and gas. Despite all
8 investment in alternative sources of fuel, oil
9 and gas will continue to be the major fuel that
10 we are going to depend on for many years to
11 come. Next slide.

12 Louisiana is a major producer of oil and
13 natural gas, and South Louisiana plays a
14 critical role in that. Almost thirty (30%)
15 percent of the energy consumption in this
16 country comes through Louisiana. Next slide.

17 The picture says it all. The pipelines
18 through Louisiana is the aorta of the United
19 States. Next slide.

20 Lafayette Parish has the highest
21 concentration of oil and gas businesses, almost
22 eight hundred (800) businesses. If other
23 related services, such as surveying,
24 engineering, equipment manufacturing, testing,
25 et cetera were also considered, then Lafayette

1 would have almost twelve hundred (1200) oil and
2 gas related businesses. These businesses
3 include large companies such as Chevron, Shell,
4 Halliburton, Baker Hughes, Weatherford, Frank's
5 International, and many, many, many smaller
6 enterprises. Next slide.

7 A great number of oil and gas businesses
8 are located along U.S. 90. In addition, this
9 highway serves as a lifeline for the community
10 that it connects. Almost one-half of the state
11 population uses this highway as an evacuation
12 route. Next slide.

13 Allow me to cite just a couple of
14 statistics. More than two thousand (2,000) oil
15 and gas companies operate within the corridor,
16 ranging from small businesses to companies with
17 three thousand (3,000) employees. The energy
18 corridor is a home to seventy-two (72%) percent
19 of platform fabrication facilities in the Gulf
20 of Mexico. More than eighty (80%) percent of
21 the main offshore support vehicle operation for
22 the Gulf of Mexico is located along the energy
23 corridor. Next slide.

24 Because of this importance, Congress
25 designated this highway as Priority Corridor 37

1 in 1995. And subsequently, P-21 legislation
2 named I-49 as -- named this highway as future
3 I-49. Then, next slide.

4 Then, in 2009, the Greater Lafayette
5 Chamber of Commerce named and registered this
6 highway as America's Energy Corridor, as it's
7 been known now. Next slide.

8 The future I-49 also connects to Louisiana
9 1, that feeds Port Fourchon, an offshore oil
10 industry support port that serves ninety (90%)
11 percent of all deep water rigs and platforms in
12 the Gulf of Mexico. Port Fourchon is also host
13 to Louisiana Offshore Oil Port, better known as
14 LOOP. Next slide.

15 Time will not allow me to go through every
16 part and every industry that is located along
17 this highway and intercoastal waterways that
18 parallel this. Let me simply say that U.S. 90
19 is a major industrial corridor and deserves
20 better. Next slide.

21 In 2012, the American Society of Civil
22 Engineers' Louisiana report card gave Louisiana
23 roads a grade of D, and our bridges a D+. U.S.
24 90's current condition doesn't fare any better.
25 Every hour of the delay, due to congestion,

1 every broken windshield or busted tire, or
2 every crash due to poor road conditions affects
3 the bottom line of these businesses and the
4 lives of their employees. Upgrade of this
5 highway as an interstate-class roadway must
6 become a high priority. Next slide.

7 Obviously, as you have heard both
8 Congressman and Senator say, funding is a major
9 issue. With the current disagreement in
10 Congress in passing the long term highway bill,
11 the issue has become more exasperating. The
12 local agencies are unable to undertake long-
13 term planning and can only provide very short
14 term remedies. We must pass a highway bill in
15 Washington soon. I'm happy to see the
16 commitment on the part of the Congressman and
17 the Senator in getting it done. Next slide.

18 I suggest that the new bill should also add
19 future I-49 to the list of National Freight
20 Corridor Network, with an appropriate funding
21 level, and this was also mentioned by many
22 testifying today, and I'm glad to hear that
23 that's a major priority. This provision was
24 enacted in safety new legislation, creation of
25 the network. Next slide.

1 At the local level, expenditure to develop
2 a Lafayette Regional Expressway Project as a
3 bypass to I-49 must be given a high priority.
4 This road can alleviate a great deal of
5 congestion within our area. We must advance
6 construction of new bridges across the
7 Vermilion River to ease the current load of
8 existing three bridges that on a daily basis we
9 experience. We must implement the plan for
10 intersection improvement at major intersections
11 in our city, such as Ambassador Caffery and
12 Johnston, and we must expedite the list of
13 roundabouts that have been developed by the NPO
14 and get it done as soon as possible, NPO -- I'm
15 sorry, the roundabouts are very, very efficient
16 to removing congestion.

17 At this point, I will stop and will try to
18 answer any questions that you may have. Thank
19 you, very much for your attention.

20 SENATOR VITTER:

21 Thank you very much, Kam. And now we'll
22 hear from our next witness, a businessman, Don
23 Hargroder. Don, welcome.

24 MR. HARGRODER:

25 Thank you, David. I didn't bring a bunch

1 of stats. I just bring here the actual act of
2 doing business in this community and dealing
3 with Highway 90. I'm just currently starting
4 up a new business there, on Highway 90. I just
5 spent about Ten Million (\$10,000,000) Dollars
6 putting a new facility, Shetler Cadillac, and
7 just it seems like little things to a lot of
8 people, but it's big things to business people
9 like myself. A simple thing like hauling
10 someone that comes in for service, giving them
11 a ride back home. It used to be simple.
12 Today, it's quite complicated with the traffic
13 we have to deal with. If that person leaves
14 with a group of people, and we don't know when
15 they are going to be back. You know, you go
16 down Ambassador at all like some of our people
17 do, they find themselves waiting in line to go
18 to Chic Filet without wanting to go Chic
19 Filet!!

20 (Audience laughing)

21 MR. HARGRODER:

22 I think that I-49 needs a lot of attention,
23 and I witnessed the road, Highway 1, going down
24 to Fourchon and even though it's a toll, it's
25 way better than dealing with what we had to

1 deal with in the past. It puts the cost of
2 using that road and tearing up that road on the
3 people that do the most of it, and I don't
4 think that just normal citizens, normal people
5 that are doing business locally, should bear
6 the brunt of the cost of that because these 18-
7 wheelers running up and down the roads tear the
8 roads up, and should pay a little bit more of
9 the cost that we do.

10 It's no secret to anybody here, when you
11 run down to New Iberia and witness some of the
12 roads between New Iberia, Franklin and Morgan
13 City, if you have a good vehicle, it can make
14 it a bad one quick, just dealing with the road
15 conditions, and we see a lot of people that
16 come in with problems they have with their
17 vehicles just because of that road.

18 Getting a guy to run across town to deliver
19 parts that were ordered by another dealer in
20 town, it used to be a few minutes, now it could
21 turn into a hour-and-a-half to two hours to get
22 across and get back from delivering parts. You
23 want to talk about serious problems when you
24 got a bunch of people waiting for parts and we
25 can't get them to them because we just can't

1 hire that many guys, and afford to stay in
2 business.

3 These are just things we deal with every
4 day, and I agree that I-49, that we should do
5 something with it, and if it takes being a toll
6 to get it done, let's do it, but even with that
7 being done, being able to get from one side of
8 Lafayette to the other is the real problem, and
9 if you force everybody down I-49, that won't
10 help. We need a loop around Lafayette.

11 Everybody knows we need a loop around
12 Lafayette; that's not been a secret for years
13 and years and years, and we still don't have a
14 loop around Lafayette. Whether that needs to
15 be a toll or not, so be it. I'd rather pay a
16 few extra dollars to get around the city and
17 save the money of fuel sitting there in line,
18 or the cost of that employee sitting there in
19 traffic. I just think that all of the stats
20 have been given. I can't go there. I'm not
21 that good at doing that kind of stuff. I'm
22 more into just running a day-to-day little
23 business, but there's a lot of people that know
24 what needs to be done. I just can't figure out
25 why it hadn't been done to this point,

1 especially something so important to our
2 safety, also.

3 I mean, living along the coast here, and
4 knowing that you are going to have a hurricane,
5 a serious one, at some point and not being able
6 to move and get around like we need to get out
7 of harm's way is another huge factor, but I'm
8 willing to do whatever we need to do to help
9 this project go forward, and I know the
10 importance of it. Thank you guys for having
11 me.

12 SENATOR VITTER:

13 Thank you very much, Don. I appreciate it.
14 (Applause from audience)

15 SENATOR VITTER:

16 And last, but certainly not least, we'll
17 hear from Missy Rogers. Missy?

18 MS. ROGERS:

19 Thank you for inviting me to speak this
20 morning. Infrastructure is a first impression
21 of your environment, and when I have potential
22 customers and I know that they are comparing my
23 facilities, this city, and our area. They are
24 comparing us to Austin and Charlotte,
25 Birmingham, and Greenville. They need

1 confidence in our site, and need to know that
2 we can reliably produce and deliver the
3 products, take care of their families and be an
4 efficient city of the future. We have found
5 that businesses are concerned, not just with
6 what they see in the headlines, the evacuations
7 and concerns of storms, they see that they are
8 concerned with what our priorities are.

9 When we pick someone up from the airport,
10 we choose what routes to drive them on. We
11 avoid the Thruway. We will purposely take a
12 different path through town so we can show them
13 the areas we are proud of. I'd like not to
14 have to make that detour. I'd like to be able
15 to take someone anywhere in our community and
16 be proud of our ability to get there, and what
17 it looks like as we drive through.

18 We have raw material needs and finished
19 goods needs that need to get throughout the
20 country. Pot holes, bad railroad crossings,
21 and slow interchanges affect all those things.
22 I've gotten to where I do a fair amount of
23 defense work, and the Department of Defense
24 primes require me to submit disaster and
25 hurricane preparedness plans so that they can

1 minimize the risk of doing business with me.

2 And then more to what Don was saying, I
3 think about my employees. I'm in a rural area.
4 They need to be able to get to work in a car
5 that can be crippled by a pot hole, and that
6 can be the single biggest expense that sets
7 them back on their ability to provide for their
8 families. We are not talking a major disaster.
9 We're not talking of fire. We're not talking
10 of a child with cancer. We're talking about
11 literally the wear and tear on your primary
12 vehicle preventing you from getting to work.
13 My staff needs to be able to depend on each
14 other. They need to be able to depend on their
15 cars and the roadways that get them places.
16 Infrastructure is not just your first
17 impression of your environment; it's a direct
18 reflection of your priority. It's important
19 that our priority not just be on the
20 interstates, but on local, state and rural
21 roads. Thank you very much.

22 SENATOR VITTER:

23 Great. Thank you very much, Missy. Thank
24 you. Thanks to all of you for being here. Now
25 we will have some questions and exchange. I'll

1 kick it off. Kam, obviously we've talked about
2 I-49 a lot, appropriately so. Do you -- and we
3 talked about many pieces of the puzzle being
4 necessary to come together, and one possible
5 piece being tolling. I know this isn't an
6 exact science, but do you have a general sense
7 of what portion of the total costs we could
8 realistically expect from a reasonably set toll
9 for the project?

10 DR. MOVASSAGHI:

11 If I understand you correctly, Senator you
12 mean the (inaudible) to toll one portion of it?

13 SENATOR VITTER:

14 Well, all of I-49 South, if you have toll
15 running through most of that route, do you have
16 a very general sense? It's obviously not going
17 to pay for the whole thing; do you have a very
18 general sense of what percentage of the whole
19 cost we might be able to cover that way?

20 DR. MOVASSAGHI:

21 Well, a study what was done a few years
22 back, that from Lafayette to approximately
23 Morgan City and the number that came for the
24 entire thing, the tolls could pay somewhere in
25 the neighborhood of sixty (60%) percent of the

1 total cost. Understanding that from Morgan
2 City to Raceland is already done, and tolling
3 an existing highway is not easy, and then
4 obviously from Raceland to New Orleans, now
5 we're talking about a major portion of the
6 highway that is very expensive. That in itself
7 probably will be about Two, Two-and-a-Half
8 Million Dollars(sic), just for that to be built
9 and getting through. So obviously tolls are
10 related to the volumes that you have; more cars
11 you have, more tolls you generate. If you look
12 at it between here and Morgan City, probably
13 the Lafayette area, Lafayette and Iberia
14 Parish, St. Mary Parish, but more so Lafayette
15 Parish creates more of the traffic, and
16 therefore more of the revenues.

17 SENATOR VITTER:

18 Okay. That gives some sense of things.

19 Charles?

20 CONGRESSMAN BOUSTANY:

21 Well, I think all of you really gave us
22 some great comprehensive view of the problem
23 and some ideas about the solutions. Let me
24 just kind of go one by one. Terry, you covered
25 the entire pantheon of transportation problems,

1 the deplorable grades that we have been given
2 by the American Society of Engineering, and I
3 think you also rightly pointed out that the
4 gasoline tax is something that even short term,
5 if we were to raise it, it's just not a
6 sustainable source of funding because of
7 electric cars, natural gas usage and so forth,
8 so you offered a solution and I was intrigued
9 by that, you know, a Federal sales tax on
10 vehicles; right? Is that it?

11 MR. BAUGH:

12 Yes, sir. Yes, sir.

13 CONGRESSMAN BOUSTANY:

14 Have you -- have there been any
15 calculations on what those numbers would look
16 like?

17 MR. BAUGH:

18 No, sir. It's just something that I've
19 considered. I've talked to a few people.
20 Nobody else seems to have considered it at this
21 point, and so it would be my desire, through
22 some conversations, that we may be able to do
23 that. I actually got to thinking about that
24 because of some legislation we passed here in
25 the State, back in 2008, to dedicate the motor

1 vehicle sales tax to our State Transportation
2 Trust Fund. Unfortunately, that had a firewall
3 in it that's not yet kicked in, but as I
4 considered it, it seems to make a lot of sense
5 because there was so much push back on the
6 vehicle miles traveled because of privacy
7 concerns and other issues. It just seemed to
8 me to be an extremely fair way to allocate the
9 usage of the system back to the users of the
10 system.

11 CONGRESSMAN BOUSTANY:

12 Do you have any other ideas with regard to
13 funding? I know vehicle miles traveled is
14 controversial in many circles.

15 MR. BAUGH:

16 Right. You know, a lot of states, I think
17 nineteen (19) states over the past eight to
18 twelve (8 to 12) months have addressed their
19 issues in different ways all the way from a
20 processing tax at the wellhead for petroleum
21 based products but I haven't really, as I
22 thought through most of those, other than the
23 vehicle miles traveled, I haven't really found
24 one that's most fairly allocated by the degree
25 of degradation on the system. Obviously an 18-

1 wheeler is going to cost, you know, well over a
2 Hundred Thousand (\$100,000) Dollars. Your
3 sales tax on that is going to generate a lot
4 more than somebody who buys, you know, a Ford
5 Focus or something.

6 CONGRESSMAN BOUSTANY:

7 Yes. A compact. Kam, you've been a strong
8 advocate of I-49 and our infrastructure needs
9 in general over time, so I want to thank you
10 for that. I know both in your public service
11 and your other roles that you have played, that
12 you pushed for this, and right now I think the
13 way that the Department of Transportation in
14 the state is doing this, we have I-49 divided
15 into four sections, the middle two being
16 supposedly the least costly, and I think that's
17 where a lot of the effort is being made right
18 now, and of course the connector here in
19 Lafayette and the part East toward New Orleans
20 are both going to be more expensive to build.
21 Do you agree with that approach? Should we, I
22 mean a lot of the money we have gotten is sort
23 of focused in this middle sectors. What can we
24 do to move the connector along faster? I mean,
25 I understand the funding issue is our

1 challenge. What other issues are out there
2 that we need to consider in terms of trying to
3 get the connector through Lafayette done,
4 'cause this is obviously a critical piece.

5 DR. MOVASSAGHI:

6 Congressman, I am happy to say that at this
7 point, the Department of Transportation is in
8 the process, at the last stages of signing a
9 contract with a consulting firm to start
10 designing the connector portion. The challenge
11 that this consulting firm will have is design
12 this highway from I-10 all the way to the
13 airport in a manner that it would have segments
14 of independent utility as Senator pointed out.
15 If it has segments of independent utility, that
16 means that little segment can be built by
17 itself, and will not affect anything else.
18 Now, it may or it may not be possible because
19 the connector portion is through the urban area
20 and with what's going on with regard to
21 businesses and economics and so forth and so
22 on, it may not be able to do that, but that's
23 the challenge. If that happens, then certainly
24 we can build bits and pieces of it, portions of
25 it, put it into use and then get the benefit

1 from it. If we can find a Seven Hundred
2 Million (\$700,000,00) Dollar in one
3 (inaudible), that's fine; then we can use the
4 Seven Hundred Million (\$700,000,000) Dollars
5 and build the whole thing; but then let me also
6 say that in the last couple of years, the
7 Department of Transportation has done a great
8 job in improving safety along the road from the
9 airport all the way down by building those
10 J-turns, by widening the highway into three
11 lanes into Broussard, and then the construction
12 that is going on right now in the Broussard
13 area over the railroad track which will
14 certainly add more to the safety, so they are
15 doing bits and pieces, except that the project
16 is so massive, so costly, that these little
17 pieces, you don't see the effect of these
18 little pieces unless you start tackling the
19 whole thing and start addressing the major
20 parts of it.

21 CONGRESSMAN BOUSTANY:

22 Yes. I'm glad you were able to lay it out.
23 David mentioned that, but I wanted to make sure
24 that the folks here in the audience understood
25 what that all meant in terms of the self-

1 contained utility segments of it. I think it's
2 quite important, because that's going to be a
3 challenge. I appreciate that. And for Don and
4 Missy, thank you for what you're doing in our
5 community, and I think what you did was really
6 bring it home for us, what the impact is day to
7 day, in trying to run a business, in trying to
8 provide efficient service. Both of you have
9 been pillars in our community doing what you do
10 each day, but you pointed out that connection
11 between our limitations with infrastructure and
12 what it does to you and the kind of service
13 that you can provide, so I really appreciate
14 you raising those things. It's really
15 important, and I think three of you raised the
16 importance of a loop. This is something I
17 think we are going to have to look at, and
18 earlier in my comments when we talked about
19 coordinating our efforts, Federal, State and
20 local, and with the business community
21 obviously and concerned citizens, we need to
22 come up with hopefully -- I know it's a lot of
23 work.

24 Elaine Abell is here. She's done a lot of
25 work trying to come up with a plan. I think

1 we're going to have to really put our heads
2 together to solidify a plan that gets us where
3 we need to be. It will be long range and then
4 we will have to come up with how you fund it
5 and how it's broken down. So, to fall back,
6 David that's all.

7 SENATOR VITTER:

8 We are going to start to wrap up. Thanks
9 to everyone for coming, and why don't we all
10 joint together to thank our great witnesses.
11 We appreciate your comments.

12 (Audience applauds)

13 SENATOR VITTER:

14 Thank you very much. This is a very
15 important topic and so we are going to continue
16 to work on this and to exchange ideas. I don't
17 want this to be an isolated visit, so please
18 keep the handout you should have, and that
19 includes all of my contact information. Please
20 keep that handy as we can continue to work on
21 these very, very important issues together.
22 With that, our Field Hearing is adjourned.

23

24

25 MEETING CONCLUDED AT 12:12 P.M.

CERTIFICATE

1
2
3 This certification is valid only for a
4 transcript accompanied by my signature and seal on
5 this certificate.

6 I, Janice P. LaFleur, Certified Court Reporter
7 in and for the State of Louisiana, as the officer
8 before whom this proceeding was held, do hereby
9 certify the transcript of the Small Business
10 Committee Field Hearing and Town Hall Meeting held
11 on the 8th day of June, 2015, at Lafayette,
12 Louisiana, as herinbefore set forth in the foregoing
13 51 pages; that this proceeding was reported by me in
14 the stenomask voice recording method, was prepared
15 and transcribed by me or under my personal direction
16 and supervision, and is true and correct to the best
17 of my ability and understanding; that this
18 transcript has been prepared in compliance with the
19 transcript format guidelines required by statute and
20 rules of the board, that I have acted in compliance
21 with the prohibition on contractual relationships,
22 as defined by Louisiana Code of Civil Procedure
23 Article 1434 and the rules of the board; that I am
24 not related to any of the parties hereto, I am in no
25 manner associated with any of the interested parties

1 hereto, and I am in no way concerned with the
2 outcome thereof.

3 This 19th day of June, 2015, Lafayette,
4 Louisiana.

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